



Sales Officer

POSITION TO BE FILLED ASAP

Initially 10 hours/week but could increase with increased revenue

About us - GetAboutAble is an Australian social enterprise that empowers people with mobility, hearing, vision, and other accessibility needs to participate in travel & leisure activities and helps the travel & leisure sector be more inclusive for people with disability. Our objective is to inspire people with accessibility needs to get out and about.

We are a fun, dynamic and fast-growing team dedicated to making it easier to find information about accessible & inclusive activities through our website getaboutable.com.

About this position - GetAboutAble is seeking a Sales Officer to join our team. Upon arriving, you would focus on soliciting paid sponsorship packages for the Accessible & Inclusive Tourism Conference in the Asia-Pacific (AITCAP) that GetAboutAble is running in May 2021 as a virtual event.

If you are a good fit with GetAboutAble's disability-friendly start-up environment and are able to generate enough income to sustain the position beyond the event funding, we would continue your employment after the Conference to promote getaboutable.com products and services.

Duties -

1. Engaging with the travel & leisure sector and other businesses from the Asian-Pacific region to:
 - a. Solicit sponsorship opportunities for the Accessible & Inclusive Tourism Conference in the Asia-Pacific
 - b. Present other getaboutable services including enhanced/premium listings and marketplace listings
 - c. Seek feedback on and improve GetAboutAble's offerings
2. Generating enough income to achieve break-even or better for the Conference

If the position is to be continued beyond May 2021, you must:

1. Generate enough income to sustain/expand position beyond the Conference funding
2. Suggest new leads and other growth opportunities for getaboutable.com

3. Work proactively and constructively in GetAboutAble's disability-friendly start-up environment

Skills / personal qualities -

1. Strong understanding of disability, accessibility and inclusion issues; a lived experience with disability is highly desirable, but not essential
2. Strong sales skills; previous experience in the travel & leisure or tourism sectors is highly desirable but not essential
3. Ability to work independently and be a self-starter, while also being a positive influence and contributor to a team

Working conditions and remuneration - GetAboutAble welcomes employees anywhere in Australia with our entire team working remotely. We are a fully inclusive social enterprise and people from all backgrounds, especially people with disability, are strongly encouraged to apply.

The successful applicant can be remunerated either as a contractor with a commission on sales or as a paid casual employee under the Clerks Private Sector Award at \$25.91 - \$32.75 per hour, depending on skills and experience.

How to apply - POSITION TO BE FILLED ASAP

Send your CV and a statement addressing duties and skills/personal qualities desired for the position to contact@getaboutable.com. Applications will be assessed as received.