



## Sales Officer

### POSITION TO BE FILLED ASAP

Initially 10 hours/week but could increase with increased revenue

**About us** - GetAboutAble is an Australian social enterprise that empowers people with mobility, hearing, vision, and other accessibility needs to participate in travel & leisure activities and helps the travel & leisure sector be more inclusive for people with disability. Our objective is to inspire people with accessibility needs to get out and about.

We are a fun, dynamic and fast-growing team dedicated to making it easier to find information about accessible & inclusive activities through our website [getaboutable.com](http://getaboutable.com).

**About this position** - GetAboutAble is seeking a Sales Officer to join our team. Upon arriving, you would focus on soliciting paid sponsorship packages for the Accessible & Inclusive Tourism Conference in the Asia-Pacific (AITCAP) that GetAboutAble is running in May 2021 as a virtual event.

If you are a good fit with GetAboutAble's disability-friendly start-up environment and are able to generate enough income to sustain the position beyond the event funding, we would continue your employment after the Conference to promote getaboutable.com products and services.

### Duties -

1. Engaging with the travel & leisure sector and other businesses from the Asian-Pacific region to:
  - a. Solicit sponsorship opportunities for the Accessible & Inclusive Tourism Conference in the Asia-Pacific
  - b. Present other getaboutable services including enhanced/premium listings and marketplace listings
  - c. Seek feedback on and improve GetAboutAble's offerings
2. Generating enough income to achieve break-even or better for the Conference

If the position is to be continued beyond May 2021, you must:

1. Generate enough income to sustain/expand position beyond the Conference funding
2. Suggest new leads and other growth opportunities for getaboutable.com

3. Work proactively and constructively in GetAboutAble's disability-friendly start-up environment

**Skills / personal qualities -**

1. Strong understanding of disability, accessibility and inclusion issues; a lived experience with disability is highly desirable, but not essential
2. Strong sales skills; previous experience in the travel & leisure or tourism sectors is highly desirable but not essential
3. Ability to work independently and be a self-starter, while also being a positive influence and contributor to a team

**Working conditions and remuneration** - GetAboutAble welcomes employees anywhere in Australia with our entire team working remotely. We are a fully inclusive social enterprise and people from all backgrounds, especially people with disability, are strongly encouraged to apply.

The successful applicant can be remunerated either as a contractor with a commission on sales or as a paid casual employee under the Clerks Private Sector Award at \$25.91 - \$32.75 per hour, depending on skills and experience.

**How to apply - POSITION TO BE FILLED ASAP**

Send your CV and a statement addressing duties and skills/personal qualities desired for the position to [contact@getaboutable.com](mailto:contact@getaboutable.com). Applications will be assessed as received.