



## Sponsorships Officer

### POSITION TO BE FILLED ASAP

**About us** - GetAboutAble is an Australian social enterprise that empowers people with mobility, hearing, vision, and other accessibility needs to participate in travel & leisure activities and helps the travel & leisure sector be more inclusive for people with disability. Our objective is to inspire people with accessibility needs to get out and about.

We are a fun, dynamic and fast-growing team dedicated to making it easier to find information about accessible & inclusive activities through our website [getaboutable.com](http://getaboutable.com).

**About this position** - GetAboutAble is seeking a Sponsorships Officer to join our team. Your role would be to solicit sponsorships on behalf of GetAboutAble for our events and work closely within our network of contacts to assist in advertising our events and services. You would work closely with the Accessible & Inclusive Tourism Conference in the Asia-Pacific (AITCAP) coordinator within the GetAboutAble team.

To work long term with us, it is important that you demonstrate that you are the right fit for GetAboutAble's disability-friendly start-up environment.

#### Duties -

1. Engaging with the travel, tourism & leisure sectors and other businesses, with a focus on the Asian-Pacific region to:
  - a. Solicit sponsorship opportunities for the Accessible & Inclusive Tourism Conference in the Asia-Pacific (AITCAP)
  - b. Present other GetAboutAble services
2. Engaging with our current sponsors, clients and other partners to make sure their needs are met
3. Generating enough income to achieve break-even or better for the Conference

You will also be expected to:

1. Suggest new leads and other growth opportunities for AITCAP and GetAboutAble

2. Work proactively and constructively in GetAboutAble's disability-friendly start-up environment
3. Seek feedback on and improve AITCAP and other GetAboutAble offerings, including [getaboutable.com](http://getaboutable.com)

### **Skills / personal qualities -**

1. Strong understanding of disability, accessibility and inclusion issues; a lived experience with disability is highly desirable, but not essential
2. Strong interpersonal and communication skills to solicit sponsorships; previous experience in the travel & leisure or tourism sectors is highly desirable
3. Ability to work independently and be a self-starter, while also being a positive influence and contributor to a team

**Working conditions and remuneration** - GetAboutAble welcomes employees anywhere in Australia with our entire team working remotely. We are a fully inclusive social enterprise and people from all backgrounds are strongly encouraged to apply.

The successful applicant can be remunerated either as a contractor with a commission on sponsorships or as a paid casual employee under the Clerks Private Sector Award, depending on skills and experience.

Additional benefits:

- We work remotely and allow for flexible hours to accommodate the other things that contribute to your full life
- We recognise that staff are on a constant learning journey and encourage you to explore opportunities for learning and development, including outside of the skills specific to your role

### **How to apply**

Send your CV and a statement addressing duties and skills/personal qualities desired for the position to [contact@getaboutable.com](mailto:contact@getaboutable.com). Applications will be assessed as received. Please include the job name in the subject line of your email.